

Palace Resorts Wedding Groups

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Palace Resorts have amazing perks for their wedding groups. Most resorts do not even offer free nights and especially not complimentary private functions but HR can save you thousands of dollars on your destination wedding.

Benefits of working with a Palace Pro Destination Wedding Specialist (What I do for you!)

- Help you decide which destination/resort is right for you
- Check availability and confirm wedding date and request locations for ceremony, cocktail, and reception
- Negotiate group rates and make room requests
- Work with your guests to make their travel arrangements, including airport transfers
- Communicate with resort management on your behalf
- Provide updates as to who has inquired and/or booked
- Answer questions from your guests about the destination, resort, travel, excursions, weather, etc.
- Available to assist you and your guests before, during, and after travel
- No fees or extra costs, just advice based on years of experience
- Guaranteed lowest rates (if rates go down prior to travel we can adjust each booking to the lower rate)
- Payment plans and Travel Insurance Available

Group vs. Individual Bookings (either one qualifies for the group booking amenities and resort credits)

- Group bookings require a \$100 deposit per room at the time of signing group contract (typically paid by the bride & groom and credited toward your room cost), final payments due 60 days prior to travel. Rates are locked in (if rates go down they will be adjusted to the lower rate but will not increase). Flexible dates for guests. Extra rooms can be cancelled with no penalty prior to deadline. Credit for free nights is applied to booking prior to travel.
- Individual Bookings may earn the bride and groom a rebate from the supplier for each booking and guests receive a \$50-200 discount per booking. Flexible dates for guests. Final payments due 30-45 days prior to travel. Bride and groom are not responsible for group deposits. Credit for free nights usually refunded at the time of travel. New requirement: All rooms must be booked through the same source to count toward the group room nights.
- Airfare can be added to any of the options and airport transfers are included.

Group Wedding bookings receive the following amenities at Palace Resorts

- To be eligible for group inclusions, group must be a minimum of 10 rooms
- 1 free room for every 10 paid (11th room free, unlimited)
- 1 free upgrade to the next room category for every 10 paid (11th room upgraded, unlimited)
- Private group check-in (entire group must arrive at same time, subject to staff availability)
- Welcome cocktail & cold towels upon arrival
- Private functions:
 - 30-59 room nights – 1 hour private cocktail reception (additional hours at prevailing rate)
 - 60-74 room nights – 2 hour private function (additional hours at prevailing rate)
 - 75+ room nights – unlimited private functions (1 hour cocktail + 2 hour dinner, 3 hour max per day)

Important: Only bookings of 3 nights or more count toward group amenities. Bookings must all be made with the same source, other bookings will not count toward group amenities. **Guests booked with other sources are subject to a surcharge per person for private events** (according to the type of event-25.00USD per person for a cocktail function /55.00USD per person for a banquet event). Private locations (Ballroom, Terraces, Garden or Beach area) may have an extra charge because they are not part of the normal operation of the all-inclusive concept. Note: A minimum of 3 nights and a minimum of 10 rooms is required to obtain all wedding benefits outlined. The free rooms earned are based on the average stay and room category of the group. Free rooms earned have a maximum of double occupancy and will incur a \$10 per person per night tax and tip charge. Any upgrades must be used during the wedding and there is no cash reimbursement if unused. Function area will be assigned upon availability and confirmed upon arrival. Beach and terraces with no elevator access have an additional service cost.